CAPABILITY STATEMENT

RESEARCH SERVICES

GSA Contract Holder
Contract 47QRAA20D007M

UEI
KMJZLBDV25U5

CAGE
6XJN7

Diverse
SDVOSB

Size
Small Business

Business Start
2006

NAICS
541613, 541614, 541618, 541690

PSC
R708

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MVAA VETERAN-FRIENDLY EMPLOYER Bronze 2025

Core Competencies

JetCo Solutions acts as an embedded government sales and marketing team, providing clients with full-spectrum support throughout the entire government contracting lifecycle. From market research and opportunity identification to bid/no-bid decisions and post-submission support, our team delivers tailored strategies that help clients win more government contracts. Our research services provide data-driven tools and resources to help you focus your government sales efforts.

Capabilities

- Broad research to identify programs, target agencies, and competitors
- Deep research to understand contract level or program level data, helping you bid intelligently
- Significant investment in paid search engines
- Federal Focus Report - an assessment of target agencies, contracting offices, and upcoming opportunities
- Competitive Assessment Report - an assessment of your competitors and each of your target agencies

Our Clients

With over 448 government agencies at the federal government level alone, we're experts at guiding you throughout the entire bid lifecycle, becoming your fractional GovCon experts. We're small but strong, and our results speak volumes. JetCo Solutions has over 600 contract wins from 279 different agencies, resulting in over $8 billion for our clients - and 98% of the wins are for small business clients.

Differentiators

- We serve as a cost-effective, fraction team to bring stability and consistency to your government sales.
- We cover the entire government sales lifecycle, and to all levels of the government.
- Our employees are experts in research, capture, and proposals who are on staff, not contractors.
- Our processes minimize the client's role, so that you can focus on what you do best.
- We teach and guide our clients on how to use their capabilities, always leaving them better than when they found us.
- We invest in significant research tools for real-time data and news on government opportunities, which we analyze and report to our clients.
- We have Midwest values, work ethic, pricing, and customer service. We're not afraid to roll up our sleeves and get to work.
- We invest in training and ongoing education for all our employees. We are content creators. We customize every proposal and ensure accuracy by interviewing subject matter experts.

Client Achievements

JetCo Solutions connected with an auditing firm who did not have the dedicated resources and talent to identify the correct bids. Because of this, they were missing out on opportunities. The JetCo Solutions team integrated critical thinking, industry knowledge, talent, and the correct tools, resulting in $2.8 million in contract wins for the client.

A specialized architecture and engineering firm contacted JetCo Solutions to break into government contracting. Wanting to further develop their partnerships, they needed guidance on qualified companies to develop professional connections with. JetCo Solutions was able to procure 118 opportunities, 53 potential partnering opportunities with contracts, and 38 government employee contacts for our client.