

CAPABILITY STATEMENT



UEI
KMJZLBDV25U5

CAGE
6XJN7

Diverse
SDVOSB

Size
Small Business

Business Start
2006

NAICS
541613, 541614, 541618,
541690

PSC
R708

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JetCo Solutions

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Core Competencies

JetCo Solutions acts as an embedded government sales and marketing team, providing clients with full-spectrum support throughout the entire government contracting lifecycle. From market research and opportunity identification to bid/no-bid decisions and post-submission support, our team delivers tailored strategies that help clients win more government contracts.

Capabilities

- Capture Management / Business Development
- Proposal Management
- Grant Writing
- Research
- GSA Schedule Application
- B2G Launch Pad
- Federal Focus Reports
- Federal Action Plans
- Competitive Assessment Report

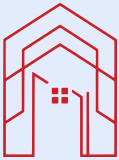
Our Clients

With over 448 government agencies at the federal government level alone, we're experts at guiding you throughout the entire bid lifecycle, becoming your fractional GovCon experts. We're small but strong, and our results speak volumes. JetCo Solutions has over 600 contract wins from 279 different agencies, resulting in over \$8 billion for our clients - and 98% of the wins are for small business clients.

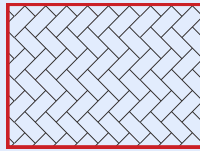
Differentiators

- Help clients sell to all levels of the government
- Ongoing support throughout the entire government sales and marketing lifecycle
- In-depth reporting capabilities
- Client loyalty - we don't work with our clients' competitors
- Our success is measured by our clients' success and the collective value of contract wins
- Exceptional network of Government and prime contractors
- Significant investment in paid search engines
- Business model is W2 employees - not temporary 1099 contractors
- Our writers are Association of Proposal Management Processions (AMPP) certified or certification-track

Client Achievements



A specialized architecture and engineering firm contacted JetCo Solutions to initiate the government contracting process and identify potential industry partners. JetCo Solutions was able to procure 118 opportunities, 53 potential partnering opportunities with contracts, and 38 government employee contracts for our client.



JetCo Solutions was hired to initiate a national flooring contractor's government sales effort. This collaboration resulted in \$3.6 million in contract wins.



An indoor environmental quality company hired JetCo Solutions to support their government sales effort. They had an internal gap when it came to understanding the contracting process and developing a cohesive bid response. With JetCo Solutions' help, this client now has a 73% conversion rate for wins with \$11.4 million in contract wins.



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